

**MONTGOMERY COUNTY OFFICE OF
BUSINESS RELATIONS AND COMPLIANCE**

**MINORITY, FEMALE, AND DISABLED PERSONS (MFD)
PROGRAM**

ANNUAL REPORT

FISCAL YEAR 2009

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MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION I

MFD PROCUREMENT PARTICIPATION REPORT

FISCAL YEAR 2009

Comparison of MFD Contract Activity: FY 08 and FY 09

Fiscal Year	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
FY 09	\$733,801,268	\$93,567,781	5,890	1,489	12.75%	25.28%
FY 08	\$499,970,514	\$90,117,613	6,627	2,301	18.02%	34.73%

MFD Contract Activity Summary by Procurement Category, FY 09

Procurement Category	Total Dollar Value of Awards*	Total Dollar Value of MFD Awards	Total Number of Awards	Total Number of Awards to MFD	Percent of Total Dollars to MFD	Percent of Number of Awards to MFD
Professional Services	\$322,850,852	\$32,014,971	1730	500	9.92%	28.90%
Nonprofessional Services	\$134,049,034	\$28,460,515	2705	605	21.23%	22.37%
Goods	\$136,623,702	\$5,202,080	1272	282	3.81%	22.17%
Construction	\$140,277,681	\$27,890,215	183	102	19.88%	55.74%

*Awards subject to MFD goal.

Dollar Value to MFD Firms By Group, FY 09

Professional Services

Total Dollars Subject to Goal: \$322,850,852 Total Actions: 1,730

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$6,690,088	2.07%	159	9.19%	-
Hispanic American	\$899,498	0.28%	34	1.97%	-
Asian American	\$19,339,315	6.01%	171	9.88%	-
Native American	\$0	0%	1	0.05%	-
Female	\$4,926,670	1.53%	127	7.34%	10.00%
Disabled	\$105,400	0.03%	8	0.46%	0.75%
Total	\$32,014,971	9.92%	500	28.85%	10.75%

Nonprofessional Services

Total Dollars Subject to Goal: \$134,049,034 Total Actions: 2,705

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$9,407,806	7.02%	206	7.62%	-
Hispanic American	\$5,514,870	4.11%	145	5.36%	-
Asian American	\$2,312,361	1.73%	58	2.14	-
Native American	\$0	0%	0	0%	1.00%
Female	\$11,101,395	8.28%	194	7.17%	12.00%
Disabled	\$124,083	0.09%	2	0.07%	0.75%
Total	\$28,460,515	21.23%	605	22.37%	13.75%

* Goals subject to FY 09 utilization.

Dollar Value to MFD Firms By Group, FY 09

Goods

Total Dollars Subject to Goal: \$136,623,702 Total Actions: 1,272

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$539,692	0.40%	46	3.62%	-
Hispanic American	\$234,414	0.17%	6	0.47%	-
Asian American	\$678,271	0.50%	167	13.13%	3.00%
Native American	\$0	0%	1	0.07%	1.00%
Female	\$3,749,703	2.74%	62	4.87%	11.00%
Disabled	\$0	0%	0	0%	.75%
Total	\$5,202,080	3.81%	282	22.17%	15.75%

Construction

Total Dollars Subject to Goal: \$140,277,681 Total Actions: 183

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$670,580	0.48%	3	1.64%	3.00%
Hispanic American	\$25,021,844	17.84%	78	42.62%	-
Asian American	\$211,385	0.15%	2	1.10%	3.00%
Native American	\$0	0%	0	0%	-
Female	\$1,986,406	1.42%	19	10.38%	-
Disabled	\$0	0%	0	0%	0.75%
Total	\$27,890,215	19.88%	102	55.74%	6.75%

*Goals subject to FY 09 utilization.

FY '09 MFD UTILIZATION And FY'10 Goals

	Prime Contractor		Sub-contractor		Total		County Utilization	FY'09 Availability	FY'09 Difference	FY'09 Goals
	A		B	A	B	A	B			
Professional Services										
			Subject to MFD requirements:		\$ 322,850,852	1730				
African American \$	1,984,813	31	\$ 4,705,275	128	\$ 6,690,088	159	2.07%	1.01%	1.06%	0%
Hispanic American \$	461,580	10	\$ 437,919	24	\$ 899,498	34	0.28%	0.29%	-0.01%	0%
Asian American \$	12,347,666	89	\$ 7,045,649	82	\$ 19,393,315	171	6.01%	0.75%	5.26%	0%
Native American \$	-	1	\$ -	0	\$ -	1	0.00%	0.08%	-0.08%	0%
Women \$	3,476,094	57	\$ 1,450,577	70	\$ 4,926,670	127	1.53%	9.63%	-8.10%	10.00%
Disabled \$	105,401	8	\$ -	0	\$ 105,400	8	0.03%	0.75%	-0.72%	0.75%
Sub total \$	18,375,553	196	\$ 13,639,419	304	\$ 32,014,971	500	9.92%	12.51%	-2.59%	
Non-professional Services										
			Subject to MFD requirements:		\$ 134,049,034	2705				
African American \$	5,748,051	27	\$ 3,659,756	179	\$ 9,407,806	206	7.02%	2.90%	4.12%	0%
Hispanic American \$	5,238,466	98	\$ 276,405	47	\$ 5,514,870	145	4.11%	0.98%	3.13%	0%
Asian American \$	1,875,081	16	\$ 437,281	42	\$ 2,312,361	58	1.73%	2.00%	-0.27%	0%
Native American \$	-	0	\$ -	0	\$ -	0	0.00%	0.83%	-0.83%	1.00%
Women \$	9,177,461	95	\$ 1,923,934	99	\$ 11,101,395	194	8.28%	11.94%	-3.66%	12.00%
Disabled \$	124,083	2	\$ -	0	\$ 124,083	2	0.09%	0.75%	-0.66%	0.75%
Sub total \$	22,163,141	238	\$ 6,297,374	367	\$ 28,460,515	605	21.23%	19.40%	1.83%	
Goods										
			Subject to MFD requirements:		\$ 136,623,702	1272				
African American \$	363,900	14	\$ 175,792	32	\$ 539,692	46	0.40%	1.29%	-0.89%	0%
Hispanic American \$	165,000	2	\$ 69,415	4	\$ 234,414	6	0.17%	0.57%	-0.40%	0%
Asian American \$	220,000	2	\$ 458,271	165	\$ 678,271	167	0.50%	3.00%	-2.50%	3.00%
Native American \$	-	1	\$ -	0	\$ -	1	0.00%	0.86%	-0.86%	1.00%
Women \$	3,602,758	41	\$ 146,946	21	\$ 3,749,703	62	2.74%	11.09%	-8.35%	11.00%
Disabled \$	-	0	\$ -	0	\$ -	0	0.00%	0.75%	-0.75%	0.75%
Sub total \$	4,351,657	60	\$ 850,423	222	\$ 5,202,080	282	3.81%	17.56%	-13.75%	
Construction										
			Subject to MFD requirements:		\$ 140,277,681	183				
African American \$	-	0	\$ 670,580	3	\$ 670,580	3	0.48%	2.23%	-1.75%	3.00%
Hispanic American \$	24,157,635	75	\$ 864,210	3	\$ 25,021,844	78	17.84%	2.09%	15.75%	0%
Asian American \$	145,045	1	\$ 66,340	1	\$ 211,385	2	0.15%	3.00%	-2.85%	3.00%
Native American \$	-	0	\$ -	0	\$ -	0	0.00%	0.54%	-0.54%	0%
Women \$	1,750,513	15	\$ 235,894	4	\$ 1,986,406	19	1.42%	9.98%	-8.56%	0%
Disabled \$	-	0	\$ -	0	\$ -	0	0.00%	0.75%	-0.75%	0.75%
Sub total \$	26,053,192	91	\$ 1,837,023	11	\$ 27,890,215	102	19.88%	18.59%	1.29%	
Total subject to MFD requirements:					\$ 733,801,268	5890				
Total MFD procurement:					\$ 93,567,781	1,489	12.75%			



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION II

MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)

FISCAL YEAR 2009

Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$3,216,000	1.43%
Hispanic American	\$0	0%
Asian American	\$1,192,150	0.53%
Native American	\$0	0%
Female	\$8,138,774	3.62%
Disabled	\$0	0%
Total Dollar Awards to MFD Firms	\$12,546,924	5.58%
Total Dollar Awards to Non-MFD Firms	\$212,253,909	94.41%
Total Dollar Value of RFP Awards	\$224,800,833	100%

Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	2
Hispanic American	0
Asian American	4
Native American	0
Female	4
Disabled	0
Total Awards to MFD Firms	10
Total Awards to Non-MFD Firms	72
Total Awards	82

Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	227	90.07%
African American	8	3.17%
Hispanic American	2	0.79%
Asian American	9	3.57%
Native American	0	0%
Female	6	2.38%
Disabled	0	0%
Total Number of Proposals	252	100.00%

FY 09 RFPs

Below is a summary of the MFD participation of 63 RFPs* issued by the Office of Procurement in FY 09. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	10
Total Awards to Non-MFD Firms	72
Total Awards	82
Total Dollar Value of RFPs	\$224,800,833
Total Dollar Value of MFD Firms	\$12,546,924
Total Dollar Value to Non-MFD Firms	\$212,253,909
Percent of Dollars to MFD Firms	5.58%
Percent of Dollars to Non-MFD Firms	94.41%
Percent of Awards to MFD Firms	12.19%

*This page includes RFPs only, not IFBs.

SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 09
FY 09 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2009 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																										
Total	Response by Group						% of	Awards made by Group						% of	Value by group						Total					
Response							Response							Awards							%	Contract				
to RFP	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD	Value	
8851000134AA	1					1		100%						1		100%						3,230,100		100%	3,230,100	
8451000109	3	3						0%	1							0%	11,203,018							0%	11,203,018	
7331000186BM	4	3		1				25%				1				100%				200,000				100%	200,000	
7331000186LM	4	3		1				25%				1				100%				200,000				100%	200,000	
7644320013AA	1	1						0%	1							0%	325,440							0%	325,440	
8648190062AA	2	2						0%	1							0%	1,238,700							0%	1,238,700	
7644320013AA	1	1						0%	1							0%	325,440							0%	325,440	
8451001058AA	2	2						0%	1							0%	180,000							0%	180,000	
7321000110BC	5	5						0%	1							0%	8,400,000							0%	8,400,000	
8321000131BB	2	2						0%	1							0%	150,000							0%	150,000	
8321000131AA	2	2						0%	1							0%	150,000							0%	150,000	
8508050062	3	2		1				33%				1				100%				342,150				100%	342,150	
8508070041	3	3						0%	1							0%	1,650,000							0%	1,650,000	
8508060097	7	6				1		14%						1		100%						3,308,674		100%	3,308,674	
735000081	4	4						0%	1							0%	5,000,000							0%	5,000,000	
8504510028	3	3						0%	1							0%	19,778,000							0%	19,778,000	
7331000186FM	9	7	1			1		22%	1							0%	200,000							0%	200,000	
7331000186CM	6	5		1				17%	1							0%	200,000							0%	200,000	
8424000024	7	7						0%	1							0%	625,000							0%	625,000	
7504510123	2	2						0%	1							0%	65,841,294							0%	65,841,294	
7331000186EM	4	3		1				25%	1							0%	200,000							0%	200,000	
7331000186JM	1	1						0%	1							0%	200,000							0%	200,000	
9608000083	3	3						0%	1							0%	210,000							0%	210,000	
8648025024	2	2						0%	1							0%	1,050,000							0%	1,050,000	
8644260131	6	6						0%	1							0%	2,712,500							0%	2,712,500	
9011000105	3	3						0%	1							0%	150,000							0%	150,000	
8504550001	12	12						0%	8							0%	1,200,000							0%	1,200,000	
8474000315AA	1	1						0%	1							0%	45,000							0%	45,000	
8331000316	5	5						0%	1							0%	202,830							0%	202,830	
8351000174	4	4						0%	1							0%	22,650,000							0%	22,650,000	
8645130154AA	1	1						0%	1							0%	450,000							0%	450,000	
8504510039	11	10		1				9%	6							0%	15,000,000							0%	15,000,000	
8345000099	8	8						0%	1							0%	1,500,000							0%	1,500,000	
Subtotal: 33	132	122	1	0	6	0	3	0	8%	40	0	0	3	0	2	0	11%	160,837,222	0	0	742,150	0	6,538,774	0	4%	168,118,146
Codes	1-Non Minority		2-African American		3-Hispanic American		4-Asian American		5-Native American		6-Female		7-Disabled													

SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 09
FY 09 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2009 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																										
Total Response	Response by Group						% of Response	Awards made by Group						% of Awards	Value by group						Total Contract Value					
to RFP	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD		
																								Value		
9331000218	7	6				1		14%						1		100%						1,000,000		100%	1,000,000	
9474000311	1	1						0%	1							0%	90,000							0%	90,000	
8642080011	1		1					100%		1						100%		3,150,000						100%	3,150,000	
8474000306	5	4				1		20%						1		100%					600,000			100%	600,000	
8351000174	6	6						0%	1							0%	18,000,000							0%	18,000,000	
9481000109	2	1			1			50%				1				100%				450,000				0%	450,000	
9474000311	1	1						0%	1							0%	90,000							0%	90,000	
8648150128	4	4						0%	4							0%	600,000							0%	600,000	
9311000021AA	10	8	2					20%		1						100%		66,000						100%	66,000	
8761000072	4	4						0%	1							0%	330,000							0%	330,000	
9454000149AA	4	3			1			25%	1							0%	55,591							0%	55,591	
8761000065	5	4	1					20%	1							0%	150,000							0%	150,000	
9474000312	1	1						0%	1							0%	84,000							0%	84,000	
8763000183	2	2						0%	1							0%	1,050,000							0%	1,050,000	
9474000372	5	3		2				40%	1							0%	165,000							0%	165,000	
9646024113	5	5						0%	1							0%	153,540							0%	153,540	
8346000017	2	1				1		50%	1							0%	24,897							0%	24,897	
9346000011	2	2						0%	1							0%	205,000							0%	205,000	
8644170112	5	5						0%	4							0%	21,386,659							0%	21,386,659	
8644120195	4	4						0%	1							0%	612,000							0%	612,000	
8644330017	2	2						0%	1							0%	500,000							0%	500,000	
9363200042	6	4	1		1			33%	1							0%	1,200,000							0%	1,200,000	
9711000158AA	1	1						0%	1							0%	0							0%	0	
9802000103	5	4	1					20%	1							0%	195,000							0%	195,000	
8506060095BC	5	5						0%	1							0%	1,500,000							0%	1,500,000	
8506060095AC	5	5						0%	1							0%	1,500,000							0%	1,500,000	
8506060095CC	5	5						0%	1							0%	1,500,000							0%	1,500,000	
9182000132	4	4						0%	1							0%	75,000							0%	75,000	
9151000115	10	9	1					10%	1							0%	1,200,000							0%	1,200,000	
9367000043AA	1	1						0%	1							0%	750,000							0%	750,000	
Subtotal:30	120	105	7	2	3	0	3	0	13%	32	2	0	1	0	2	0	14%	51,416,687	3,216,000	0	450,000	0	1,600,000	0	9%	56,682,687
Totals: 63	252	227	8	2	9	0	6	0	10%	72	2	0	4	0	4	0	12%	212,253,909	3,216,000	0	1,192,150	0	8,138,774	0	6%	224,800,633
Codes	1-Non Minority		2- African American			3-Hispanic America			4-Asian American			5-Native American			6-Female			7-Disabled								



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION III

MFD PARTICIPATION BY INVITATION FOR BIDS (IFBs)

FISCAL YEAR 2009

Total Dollars and Percent Value of IFB's to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$2,227,666	2.27%
Hispanic American	\$13,856,001	14.15%
Asian American	\$0	0%
Native American	\$0	0%
Female	\$0	0%
Disabled	\$0	0%
Total Dollar Awards to MFD Firms	\$16,083,667	16.43%
Total Dollar Awards to Non-MFD Firms	\$81,811,085	83.57%
Total Dollar Value of IFB Awards	\$97,894,752	100%

Number of Awards Made Under Each IFB to Each MFD Group

Groups	Number of Awards
African American	3
Hispanic American	4
Asian American	0
Native American	0
Female	0
Disabled	0
Total Awards to MFD Firms	7
Total Awards to Non-MFD Firms	139
Total Awards	146

Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	399	92.15%
African American	7	1.62%
Hispanic American	12	2.77%
Asian American	9	2.08%
Native American	1	0.23%
Female	5	1.15%
Disabled	0	0%
Total Number of Proposals	433	100.00%

FY 09 IFBs

Below is a summary of the MFD participation of 104 IFBs* issued by the Office of Procurement in FY 09. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	7
Total Awards to Non-MFD Firms	139
Total Awards	146
Total Dollar Value of IFBs	\$97,894,752
Total Dollar Value of MFD Firms	\$16,083,667
Total Dollar Value to Non-MFD Firms	\$81,811,085
Percent of Dollars to MFD Firms	16.43%
Percent of Dollars to Non-MFD Firms	83.57%
Percent of Awards to MFD Firms	4.79%

*This page includes IFBs. only, not RFPs.

SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 09
FY 09 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2009 MFD ANNUAL REPORT																										
IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																										
Total	Response by Group						% of	Awards made by Group						% of	Value by group						Total					
Response	Response						Awards						Value						Contract							
to IFB	1	2	3	4	5	6	7	By MFI	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD	Value	
8506030206AA	5	5						0%	1							0%	536,913								0%	536,913
8504530090	10	5	4			1		50%	1							0%	519,225								0%	519,225
8509000433	3	3						0%	1							0%	132,000								0%	132,000
8507000386	7	7						0%	7							0%	3,150,000								0%	3,150,000
8507000640	2	2						0%	2							0%	385,586								0%	385,586
8508000315AA	5	5						0%	1							0%	297,867								0%	297,867
8426000160	3	3						0%	1							0%	14,069								0%	14,069
8506030364	2		2					100%		2						100%		1,064,660							100%	1,064,660
9725102001AA	2	2						0%	1							0%	38,790								0%	38,790
8426000189	2	2						0%	1							0%	313,950								0%	313,950
8504530087	3	3						0%	1							0%	327,000								0%	327,000
7474000223AD	4	4						0%	4							0%	165,000								0%	165,000
8506020403AA	3	3						0%	1							0%	66,609								0%	66,609
8504510155	3	2	1					33%		1						100%		1,157,249							100%	1,157,249
9752000027	1	1						0%	1							0%	40,518								0%	40,518
9367000001	3	3						0%	1							0%	300,000								0%	300,000
9362100022	2	2						0%	1							0%	2,409,000								0%	2,409,000
8504510100	2	2						0%	1							0%	553,700								0%	553,700
9454000147	5	5						0%	1							0%	225,000								0%	225,000
9851000123	2	2						0%	1							0%	347,514								0%	347,514
9808000076	2	2						0%	2							0%	360,000								0%	360,000
9367000061	10	10						0%	4							0%	209,809								0%	209,809
9456000034AA	2	2						0%	1							0%	90,000								0%	90,000
9474000371	1	1						0%	1							0%	81,000								0%	81,000
9331000275	2	2						0%	1							0%	47,775								0%	47,775
9183000113	2	2						0%	1							0%	287,695								0%	287,695
9367000010	5	5						0%	2							0%	236,755								0%	236,755
9345000104	1	1						0%	1							0%	2,650,000								0%	2,650,000
9331000275	2	2						0%	1							0%	47,775								0%	47,775
9506020121	2	2						0%	2							0%	750,000								0%	750,000
9474000313AD	5	5						0%	5							0%	750,000								0%	750,000
9454000147AD	5	5						0%	2							0%	450,000								0%	450,000
95050301AA	8	6	1			1		25%	1							0%	302,365								0%	302,365
9366100042AA	3	3						0%	1							0%	171,000								0%	171,000
9506020121	2	2						0%	2							0%	750,000								0%	750,000
Subtotals: 35	121	108	0	7	6	0	2	0	12%	55	0	3	0	0	0	5%	17,006,915	0	2,221,908	0	0	0	0	0	12%	19,228,824
Codes	1-Non Minority		2- African American		3-Hispanic American		4-Asian American		5-Native American		6-Female		7-Disabled													

SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 09
FY 09 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2009 MFD ANNUAL REPORT																									
IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																									
Total		Response by Group						% of		Awards made by Group						% of		Value by group						Total	
Response		Response						Awards		Awards														% Contract	
to IFB	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD Value	
9454000149AA	4	3			1			25%	1							0%	55,591							0%	55,591
9851000126	4	4						0%	1							0%	375,000							0%	375,000
9505503050	6	5		1				17%	1							0%	27,975							0%	27,975
9367000052	8	8						0%	6							0%	285,000							0%	285,000
9725102010AA	1	1						0%	1							0%	990,640							0%	990,640
9474000416AA	2	2						0%	1							0%	180,000							0%	180,000
9367000018AA	1	1						0%	1							0%	36,000							0%	36,000
9367000078	8	8						0%	5							0%	775,909							0%	775,909
9722102082	2	2						0%	1							0%	76,000							0%	76,000
9474000313	4	4						0%	4							0%	750,000							0%	750,000
9311000024AA	10	8	2					20%		1						100%		66,000						100%	66,000
9474000312	1	1						0%	1							0%	84,000							0%	84,000
9801000102	7	4	1			2		43%	1							0%	11,848,746							0%	11,848,746
93611000005	12	11		1				8%	1							0%	143,903							0%	143,903
9851000127	1	1						0%	1							0%	75,000							0%	75,000
9456000050AA	4	4						0%	1							0%	62,835							0%	62,835
9367000057	4	4						0%	4							0%	360,000							0%	360,000
79366100043A	4	4						0%	1							0%	135,882							0%	135,882
8506030385	3	3						0%	1							0%	3,000,000							0%	3,000,000
9367000019	7	6	1					14%		1						100%		495,000						100%	495,000
9346000017AA	12	12						0%	1							0%	20,850							0%	20,850
9474000472	1	1						0%	1							0%	27,204							0%	27,204
9363200054	6	6						0%	1							0%	897,000							0%	897,000
9722102091AA	1	1						0%	1							0%	354,900							0%	354,900
9722102089AA	1	1						0%	1							0%	39,252							0%	39,252
9506020258	2	2						0%	2							0%	525,000							0%	525,000
9362000033AA	7	7						0%	1							0%	133,722							0%	133,722
9362100018	3	2			1			33%	1							0%	1,384,000							0%	1,384,000
9346000021	6	6						0%	1							0%	19,015							0%	19,015
9367000188	3	3						0%	1							0%	282,375							0%	282,375
8507000682	3	3						0%	1							0%	3,600,000							0%	3,600,000
9183000125	2	2						0%	1							0%	38,901							0%	38,901
9366100136	12	12						0%	1							0%	649,000							0%	649,000
9456000092AA	1	1						0%	1							0%	55,395							0%	55,395

SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 09
FY 09 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2009 MFD ANNUAL REPORT																									
IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																									
Total	Response by Group						% of	Awards made by Group						% of	Value by group				Total						
Response	Response						Response	Awards						Awards	Value		%	Contract							
to IFB	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	By MFD	1	2	3	4	5	6	7	MFD	Value
9346000020AA	1	1						0%	1							0%	97,250							0%	97,250
8506070041	4	4						0%	1							0%	1,665,000							0%	1,665,000
9367000198	2	2						0%	1							0%	598,000							0%	598,000
9367000244	1	1						0%	1							0%	48,000							0%	48,000
9456000035AK	8	8						0%	1							0%	750,000							0%	750,000
9456000035HK	2	2						0%	1							0%	750,000							0%	750,000
9456000035GK	3	3						0%	1							0%	750,000							0%	750,000
9456000035FK	4	4						0%	1							0%	750,000							0%	750,000
9456000035EK	4	4						0%	1							0%	750,000							0%	750,000
9456000035DK	6	6						0%	1							0%	750,000							0%	750,000
9456000035BK	10	10						0%	1							0%	750,000							0%	750,000
9456000035JK	4	4						0%	1							0%	750,000							0%	750,000
9456000035IK	4	4						0%	1							0%	750,000							0%	750,000
9346000025	3	3						0%	1							0%	117,954							0%	117,954
8346000020AA	3	2					1	33%	1							0%	150,000							0%	150,000
9346000022AA	3	3						0%	1							0%	192,520							0%	192,520
9761000086	6	3	2	1				50%		1	1					100%		1,666,866		3,333,332				100%	4,999,998
9642040005	2	2						0%	1							0%	36,000							0%	36,000
8506070065AA	4	4						0%	1							0%	1,248,315							0%	1,248,315
936700043AA	1	1						0%	1							0%	750,000							0%	750,000
9362400002AA	3	3						0%	1							0%	144,052							0%	144,052
9722102088AA	3	3						0%	1							0%	167,866							0%	167,866
9363200042	6	4	1		1			33%	1							0%	1,200,000							0%	1,200,000
95045300037	3	2		1				33%	1							0%	1,468,178							0%	1,468,178
9324000110	4	4						0%	1							0%	180,000							0%	180,000
9366100045	3	2		1				33%	1							0%	157,200							0%	157,200
9362000014	2	2						0%	1							0%	4,000,000							0%	4,000,000
9367000162	7	7						0%	1							0%	411,000							0%	411,000
9506020266	11	10		1				9%	3							0%	16,601,520		8,300,760					33%	24,902,280
9426000071AA	2	2						0%	1							0%	32,220							0%	32,220
7456000025CE	8	8						0%	1							0%	300,000							0%	300,000
746000025DE	8	8						0%	1							0%	300,000							0%	300,000
7456000025EE	8	8						0%	1							0%	300,000							0%	300,000
7456000025AE	8	8						0%	1							0%	300,000							0%	300,000
7456000025BE	8	8						0%	1							0%	300,000							0%	300,000
Subtotals: 35	159	150	3	4	1	0	1	0	6%	36	1	1	0	0	0	5%	37,515,075	1,666,866	11,634,092	0	0	0	0	5%	50,815,833
Totals:104	433	399	7	12	9	1	5	0	8%	139	3	4	0	0	0	5%	81,811,085	2,227,866	13,856,001	0	0	0	0	16%	97,894,752
Codes	1-Non Minority		2- African American		3-Hispanic American		4-Asian American		5-Native American		6-Female		7-Disabled												



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION IV

MFD PARTICIPATION BY SELECTED DEPARTMENTS

FISCAL YEAR 2009

**PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE
OR
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE**

Departmental MFD Participation
Fiscal Year 2009
Department of Fire and Rescue Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	18	\$1,322,420		
African American	1	\$15,000	5.55%	1.13%
Hispanic American	1	\$880	5.55%	0.07%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$15,880	11.11%	1.20%
Nonprofessional Services Subject to MFD	106	\$652,788		
African American	0	\$0	0%	0%
Hispanic American	3	\$5,429	2.83%	0.83%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	4	\$74,842	3.77%	11.94%
Total MFD	7	\$80,271	6.60%	12.30%
Goods Subject to MFD	164	\$4,974,528		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$1,429	0.60%	0.03%
Native American	0	\$0	0%	0%
Female	6	\$596,537	3.65%	11.99%
Total MFD	7	\$597,966	4.26%	12.02%

Departmental MFD Participation
Fiscal Year 2009
Department of Police

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	77	\$14,448,737		
African American	4	\$785,858	5.19%	5.44%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$357,712	2.59%	2.48%
Native American	0	\$0	0%	0%
Female	5	\$117,552	6.49%	0.81%
Total MFD	12	\$1,261,122	15.58%	8.73%
Nonprofessional Services Subject to MFD	66	\$1,498,776		
African American	0	\$0	0%	0%
Hispanic American	3	\$57,996	4.54%	3.87%
Asian American	1	\$17,856	1.51%	1.19%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	4	\$75,852	6.06%	5.06%
Goods Subject to MFD	76	\$1,731,004		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$14,179	5.26%	0.82%
Native American	0	\$0	0%	0%
Female	3	\$61,698	3.94%	3.56%
Total MFD	7	\$75,877	9.21%	17.56%
Construction	1	\$83,119		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2009
Department of Environmental Protection

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	56	\$2,195,103		
African American	7	\$140,655	12.50%	6.41%
Hispanic American	3	\$6,570	5.35%	0.30%
Asian American	1	\$22,947	1.78%	1.05%
Native American	0	\$0	0%	0%
Female	5	\$61,132	8.92%	2.78%
Total MFD	16	\$231,304	28.57%	10.54%
Nonprofessional Services Subject to MFD	186	\$42,784,868		
African American	45	\$7,343,365	24.19%	17.16%
Hispanic American	9	\$472,786	4.83%	1.11%
Asian American	1	\$50,000	0.53%	0.12%
Native American	0	\$0	0%	0%
Female	25	\$3,220,233	13.44%	7.53%
Total MFD	80	\$11,086,384	43.01%	25.91%
Goods Subject to MFD	29	\$695,482		
African American	4	\$21,429	13.79%	3.08%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$24,000	3.44%	3.45%
Total MFD	5	\$45,429	17.24%	6.53%
Construction	8	\$1,081,283		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	4	\$279,093	50.00%	25.81%
Total MFD	4	\$279,093	50.00%	25.81%

Departmental MFD Participation
Fiscal Year 2009
Department of Finance

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	60	\$44,674,422		
African American	0	\$0	0%	0%
Hispanic American	1	\$10,052	1.66%	0.02%
Asian American	19	\$7,989,380	31.66%	17.88%
Native American	0	\$0	0%	0%
Female	5	\$145,159	8.33%	0.3296%
Total MFD	25	\$8,144,591	41.66%	18.23%
Nonprofessional Services Subject to MFD	33	\$110,022		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
Goods Subject to MFD	4	\$1,024,177		
African American	0	\$0	0%	0%
Hispanic American	2	\$48,770	50.00%	4.76%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$48,770	50.00%	4.76%

Departmental MFD Participation
Fiscal Year 2009
Department of Corrections and Rehabilitation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	81	\$2,143,963		
African American	2	\$7,800	2.47%	0.36%
Hispanic American	1	\$(65,000)	1.23%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	17	\$734,525	20.99%	34.26%
Total MFD	20	\$677,325	24.69%	31.59%
Nonprofessional Services Subject to MFD	104	\$253,573		
African American	2	\$3,216	1.92%	1.27%
Hispanic American	2	\$1,700	1.92%	0.67%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$0	0.96%	0%
Disabled	1	\$32,083	0.96%	12.65%
Total MFD	6	\$36,999	5.77%	14.59%
Goods Subject to MFD	63	\$752,761		
African American	1	\$6,900	1.59%	0.92%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	1	\$6,900	1.59%	.92%

Departmental MFD Participation
Fiscal Year 2009
Department of Health and Human Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	357	\$16,699,980		
African American	27	\$1,937,213	7.56%	11.60%
Hispanic American	7	\$400,280	1.96%	2.40%
Asian American	7	\$537,879	1.96%	3.22%
Native American	0	\$0	0%	0%
Female	4	\$309,176	1.12%	1.85%
Disabled	8	\$105,400	2.24%	0.63%
Total MFD		\$3,289,948		
Nonprofessional Services Subject to MFD	90	\$338,072		
African American	2	\$18,000	2.22%	5.32%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$18,000	2.22%	5.32%
Goods Subject to MFD	35	\$612,741		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	12	\$29,721	34.29%	4.85%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	12	\$29,721	34.29%	4.85%

Departmental MFD Participation
Fiscal Year 2009
Office of Human Resources

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	147	\$171,124,347		
African American	13	\$325,465	8.84%	0.19%
Hispanic American	0	\$0	0%	0%
Asian American	14	\$1,299,525	9.52%	0.76%
Native American	0	\$0	0%	0%
Female	19	\$777,059	12.93%	0.45%
Total MFD	46	\$2,402,049	31.29%	1.40%
Nonprofessional Services Subject to MFD	33	\$1,601,802		
African American	7	\$166,728	21.21%	10.41%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$0	23.29%	0%
Native American	0	\$0	3.03%	0%
Female	2	\$17,301	0%	1.08%
Total MFD	10	\$184,029	6.06%	1.08%
			30.30%	11.49%
Goods Subject to MFD	3	\$33,927		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

Departmental MFD Participation
Fiscal Year 2009
Department of Technology Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	155	\$15,402,135		
African American	17	\$179,444	10.96%	1.17%
Hispanic American	7	\$4,920	4.51%	0.03%
Asian American	42	\$6,091,649	27.09%	39.55%
Native American	0	\$0	0%	0%
Female	3	\$823,731	1.93%	5.35%
Total MFD	69	\$7,099,744	44.51%	46.10%
Nonprofessional Services Subject to MFD	327	\$5,562,605		
African American	87	\$102,585	26.60%	1.84%
Hispanic American	35	\$96,275	10.70%	1.73%
Asian American	4	\$97,260	1.22%	1.75%
Native American	0	\$0	0%	0%
Female	1	\$1,641	0.31%	0.03%
Total MFD	127	\$297,761	38.84%	5.35%
Goods Subject to MFD	131	\$4,114,840		
African American	12	\$77,836	9.16%	1.89%
Hispanic American	1	\$3,644	0.76%	0.09%
Asian American	41	\$149,436	31.30%	3.63%
Native American	0	\$0	0%	0%
Female	8	\$1,917,787	6.11%	46.61%
Total MFD	62	\$2,148,703	47.33%	52.22%

Departmental MFD Participation
Fiscal Year 2009
Department of General Services

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	206	\$21,093,047		
African American	27	\$919,507	13.11%	4.36%
Hispanic American	6	\$298,903	2.91%	1.42%
Asian American	37	\$1,017,801	17.96%	4.83%
Native American	1	\$0	0.49%	0%
Female	31	\$726,547	15.05%	3.44%
Total MFD	102	\$2,962,758	49.51%	14.05%
Nonprofessional Services Subject to MFD	466	\$33,841,836		
African American	33	\$1,126,240	7.08%	3.33%
Hispanic American	27	\$2,482,500	5.79%	7.34%
Asian American	35	\$2,024,433	7.51%	5.98%
Female	46	\$462,284	9.87%	1.37%
Disabled	1	\$92,000	0.21%	0.27%
Total MFD	142	\$6,187,457	30.47%	18.28%
Goods Subject to MFD	360	\$30,351,242		
African American	16	\$368,804	4.44%	1.22%
Hispanic American	1	\$17,000	0.28%	0.06%
Asian American	10	\$170,964	2.78%	0.56%
Native American	1	\$0	0.28%	0%
Female	11	\$454,834	3.06%	1.50%
Total MFD	39	\$1,011,602	10.83%	3.33%
Construction	79	\$113,778,851		
African American	3	\$670,580	3.80%	0.59%
Hispanic American	10	\$1,931,093	12.66%	2.35%
Asian American	2	\$211,385	2.53%	0.19%
Female	10	\$1,166,375	12.66%	1.03%
Total MFD	25	\$4,718,153	31.65%	2.80%

Departmental MFD Participation
Fiscal Year 2009
Department of Public Works and Transportation

	Total Actions	Total Awards	% of Actions to MFD Firms	% of Dollars to MFD Firms
Professional Services Subject to MFD	232	\$18,666,388		
African American	3	\$17,548	1.29%	0.09%
Hispanic American	7	\$242,875	3.01%	1.30%
Asian American	29	\$1,525,464	12.50%	8.17%
Native American	0	\$0	0%	0%
Female	31	\$1,075,222	13.36%	5.76%
Total MFD	70	\$2,861,109	30.17%	15.33%
Nonprofessional Services Subject to MFD	780	\$39,627,595		
African American	26	\$467,026	3.33%	1.18%
Hispanic American	50	\$2,004,082	6.41%	5.06%
Asian American	14	\$114,836	1.79%	0.29%
Native American	0	\$0	0%	0%
Female	108	\$6,235,313	13.85%	15.73%
Total MFD	198	\$8,821,257	25.38%	22.26%
Goods Subject to MFD	125	\$88,623,518		
African American	3	\$540	2.40%	0%
Hispanic American	2	\$165,000	1.60%	0.19%
Asian American	4	\$23,713	3.20%	0.03%
Native American	0	\$0	0%	0%
Female	26	\$557,366	20.80%	0.63%
Total MFD	35	\$746,619	28.00%	0.84%
Construction	93	\$24,859,673		
African American	0	\$0	0%	0%
Hispanic American	68	\$22,352,031	73.12%	89.91%
Asian American	0	\$0	0%	0%
Female	5	\$540,937	5.38%	2.18%
Total MFD	73	\$22,892,968	78.49%	92.09%



MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE

SECTION V

MFD EXCLUSIONS AND WAIVERS

FISCAL YEAR 2009

Procurements Excluded From Goal: FY 09

1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 09 which by regulation were not subject to the minority business goals were:

Category of Procurement	Dollar Value
Grants	\$61,589,227
Public Entities	\$61,420,839
Total	\$123,010,066

2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$39,919,761.

The total dollar value of all original formal or informal procurements in FY 09 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.

MFD Compliance Waiver Summary – FY 09

A. Total Value Subject to MFD Goals	\$733,801,268
B. Total MFD Dollars Waived	\$39,919,761
C. Total Dollar Value of MFD Awards	\$93,567,781
D. Total Number of MFD Awards	1,489
E. Waiver Actions (Partial and Full) Partial: 54 Full: 281	335
F. Percent of Contract Dollars Waived (B Divided by A)	5.44%
G. Percent of Total Dollars to MFDs (C Divided by A)	12.75%

Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 07 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

Reasons for Waivers

1. *Good-Faith Efforts Impaired*

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

2. *MFD Unavailable/Not Identifiable*

The apparent awardee, after extensive efforts and often with the support of the Office of Procurement MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

3. *MFD Involvement Inappropriate*

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

4. *MFD Would Diminish Purpose of the Contract*

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

5. *Partial Waiver*

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.

Summary of FY 09 MFD Waivers, For Profit, Full and Partial by Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July 2008	0	0	8	0	0	8
August 2008	0	0	8	0	8	16
September 2008	0	0	15	0	4	19
October 2008	0	0	29	0	3	32
November 2008	0	0	31	0	11	42
December 2008	0	0	27	0	4	31
January 2009	0	0	23	0	0	23
February 2009	0	0	15	0	3	18
March 2009	0	0	21	0	3	24
April 2009	0	0	25	0	7	32
May 2009	0	0	16	0	3	19
June 2009	0	0	63	0	8	71
Totals:	0	0	281	0	54	335
Total Value of Waivers:	\$0	\$0	\$25,694,768	\$0	\$14,224,993	\$39,919,761

July 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Institute for Family Centered	Professional Services	HHS	\$160,000	\$32,000	100%	\$32,000	3
HVM, L.L.C.	Professional Services	HHS	\$1,489,200	\$297,840	100%	\$297,840	3
Price Modern of Washington	Goods	DGS	\$80,000	\$16,000	100%	\$16,000	3
American Inn	Non-Professional Services	HHS	\$35,000	\$7,000	100%	\$7,000	3
MES-Allsafe	Goods	FRS	\$459,967	\$91,993	100%	\$91,993	3
Elmo Tech, Inc.	Non-Professional Services	CORR	\$625,000	\$125,000	100%	\$125,000	3
Facility Dynamics	Professional Services	DPWT	\$34,960	\$6,992	100%	\$6,992	3
Capital Women Care	Professional Services	HHS	\$15,000	\$3,000	100%	\$3,000	3

Monthly Total

\$2,899,127

\$579,825

\$579,825

August 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Serco, Inc.	Nonprofessional Services	DPWT	\$1,675,200	\$335,040	40%	\$134,016	5
AAA Complete Building	Nonprofessional Services	DPWT	\$227,634	\$45,527	70%	\$31,869	5
Slurry Pavers, Inc.	Nonprofessional Services	DGS	\$1,200,000	\$240,000	60%	\$144,000	5
Freedom Fleet Services, Inc.	Nonprofessional Services	DGS	\$15,000	\$3,000	95%	\$2,850	5
Costellio Construction	Construction	DGS	\$19,000,000	\$3,800,000	58%	\$2,204,000	5
Catherine R. Grubman	Nonprofessional Services	DTS	\$50,000	\$10,000	100%	\$10,000	3
G2 Media	Nonprofessional Services	DTS	\$58,000	\$11,600	100%	\$11,600	3
Bob Bell Pontiac/GMC	Goods	DGS	\$1,500,000	\$300,000	100%	\$300,000	3
Arts & Humanities	Nonprofessional Services	REC	\$140,000	\$28,000	100%	\$28,000	3
Xerox Corporation	Nonprofessional Services	CORR	\$1,395,000	\$279,000	100%	\$279,000	3
CWH Research, Inc.	Professional Services	FRS	\$202,830	\$40,566	100%	\$40,566	3
Facility Dynamic Engineering	Professional Services	DPWT	\$34,960	\$6,992	100%	\$6,992	3
Derby Inc.	Goods	CORR	\$63,502	\$12,700	100%	\$12,700	3
Cherry, Bekaert & Holland	Professional Services	FIN	\$27,840	\$5,568	75%	\$4,176	5
Brinjac Engineering, Inc.	Professional Services	DGS	\$64,700	\$12,940	40%	\$5,176	5
Temporary Solutions, Inc.	Nonprofessional Services	OHR	\$1,386,000	\$277,200	85%	\$235,620	5
Monthly Total			\$27,040,666	\$5,408,133		\$3,450,565	

September 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Foulger-Pratt Contracting, Inc.	Construction	DPWT	\$65,000,000	\$13,000,000	49%	\$6,344,000	5
Streater, Inc.	Goods	DLC	\$70,844	\$14,169	100%	\$141,169	3
Maryland Office Interiors, Inc.	Goods	DGS	\$400,000	\$80,000	100%	\$80,000	3
Siemens Energy & Automation	Professional Services	DPWT	\$483,620	\$96,724	100%	\$96,724	3
Safety League/Atlantic Tactical	Goods	POL	\$300,000	\$60,000	100%	\$60,000	3
Diversified Inspections	Professional Services	FRS	\$150,000	\$30,000	100%	\$30,000	3
Associated Appraisers	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
LipmanFrizzell & Mitchell LLC	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
James T. Warring Sons, Inc.	Goods	DEP	\$180,000	\$36,000	100%	\$36,000	3
Real Property Consultants, Inc.	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Hentschel Real Estate Services	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
CL Group, LLC	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Traffer Appraisal	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Realty Valuation & Engineering	Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
SCL A-1 Plastics, LTD	Goods	DEP	\$210,000	\$42,000	100%	\$42,000	3
Charles P. Johnson & Assoc.	Professional Services	DGS	\$395,530	\$79,106	30%	\$23,732	5
Apex Companies, LLC	Professional Services	DGS	\$29,608	\$5,922	34%	\$2,034	5
Powell Recovery Center, Inc.	Professional Services	HHS	\$1,050,000	\$210,000	100%	\$209,968	5
Pelican Mobile, Inc.	Goods	POL	\$60,000	\$12,000	100%	\$12,000	3
Monthly Total			\$69,379,602	\$13,875,921		\$7,287,627	

October 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
West Publishing Corp.	Professional Services	CIRC CT	\$71,726	\$14,345	100%	\$14,345	3
Whispering Pines Enterprises	Non-Professional Services	FRS	\$50,000	\$10,000	100%	\$10,000	3
Kenneth H. Pritchard	Professional Services	OHR	\$36,804	\$7,361	100%	\$7,361	3
A-T Solutions, Inc.	Professional Services	FRS	\$55,000	\$11,000	100%	\$11,000	3
Croyste Motor Company, Inc.	Goods	DGS	\$270,000	\$54,000	100%	\$54,000	3
SCS Engineers	Professional Services	DEP	\$52,205	\$10,441	100%	\$10,441	3
Logos Imaging LLC	Professional Services	FRS	\$75,000	\$15,000	100%	\$15,000	3
Seaboard Asphalt Products	Goods	DPWT	\$66,600	\$13,320	100%	\$13,320	3
Teresa K. Soodak	Professional Services	HHS	\$136,800	\$27,360	100%	\$27,360	3
Community Radiology Assoc.	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
Chase Suite	Non-Professional Services	HHS	\$300,000	\$60,000	100%	\$60,000	3
American Red Cross	Non-Professional Services	HHS	\$252,000	\$50,400	100%	\$50,400	3
Noland Company	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Specialty Rescue, Inc.	Goods	FRS	\$72,000	\$14,400	100%	\$14,400	3
Geraldine M. Seager	Professional Services	HHS	\$116,736	\$23,347	100%	\$23,347	3
911 ECT, Inc.	Professional Services	DTS	\$170,000	\$34,000	100%	\$34,000	3
Louis D'Ovidio	Professional Services	CTY CO	\$150,000	\$30,000	100%	\$30,000	3
West, a Thomson Business	Professional Services	SAO	\$68,000	\$13,600	100%	\$13,600	3
Cheryl L. Banks	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Laytonsville Veterinary	Professional Services	POL	\$90,000	\$18,000	100%	\$18,000	3
Richared Ruth, Ph.D	Professional Services	HHS	\$65,000	\$13,000	100%	\$13,000	3
F&F and A. Jacobs & Sons	Goods	CORR	\$313,950	\$62,790	100%	\$62,790	3
Catherine A. Miller	Professional Services	POL	\$405,000	\$81,000	100%	\$81,000	3

October 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Marie Schwartz	Professional Services	HHS	\$84,600	\$16,920	100%	\$16,920	3
Law Enforcement Outreach	Professional Services	POL	\$84,000	\$16,800	100%	\$16,800	3
Steve Yu, M.D.	Professional Services	HHS	\$72,000	\$14,400	100%	\$14,400	3
Decon Engineering, Inc.	Professional Services	DGS	\$40,321	\$8,064	100%	\$8,064	3
J.R. Reingold & Associates	Non-Professional Services	DEP	\$750,000	\$150,000	25%	\$37,500	5
PSA - Dewberry Inc.	Professional Services	DGS	\$282,045	\$56,409	95%	\$53,589	5
Charles P. Johnson & Assoc.	Professional Services	DGS	\$395,530	\$79,106	35%	\$27,687	5
Freedom Fleet Services, Inc.	Goods	DGS	\$15,000	\$3,000	100%	\$3,000	3
A.B. Veirs and Sons, Inc.	Goods	DPWT	\$500,000	\$100,000	100%	\$100,000	3

Monthly Total

\$5,950,317

\$1,190,063

\$1,023,324

November 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Design Decorators, Inc.	Goods	GSC	\$287,695	\$57,539	100%	\$57,539	3
Cross-Cultural Communication	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Hord Coplan Macht, Inc.	Professional Services	HCA	\$67,633	\$13,527	100%	\$13,527	3
Enco Industries, Inc.	Goods	DEP	\$180,000	\$36,000	100%	\$36,000	3
Lindsay Ford LLC	Goods	DGS	\$108,634	\$21,727	100%	\$21,727	3
Sivert Enterprises, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Lee Peyton Tree Service	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Action Tree Experts	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
CourtSmart Digital System, Inc.	Goods	CIRC CT	\$167,000	\$33,400	100%	\$33,400	3
Anderson tree Services, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Baker Tree Services, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Double K Contractors, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
S&P Tree Care LLC	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Custom Touch Tree Services	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
ESRI	Professional Services	DTS	\$500,000	\$100,000	100%	\$100,000	3
The Lukmire Parnership, Inc.	Professional Services	DGS	\$35,941	\$7,188	100%	\$7,188	3
Jack & Jill Ice Cream Co.	Goods	CORR	\$135,000	\$27,000	100%	\$27,000	3
Whitman Requardt & Assoc.	Professional Services	DGS	\$46,906	\$9,381	100%	\$9,381	3
Tober Aqua Sports, Inc.	Professional Services	REC	\$200,000	\$40,000	100%	\$40,000	3
American Inn of Bethesda	Non-Professional Services	HHS	\$600,000	\$120,000	100%	\$120,000	3
R.B Burroughs Backhoe	Non-Professional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Maryland Fire Equipment	Goods	FRS	\$90,000	\$18,000	100%	\$18,000	3
Mead Tree & Turf Care, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3

November 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Corporate Translation	Professional Services	HHS	\$67,500	\$13,500	100%	\$13,500	3
Treeman, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Advanced Communication	Professional Services	HHS	\$228,779	\$45,756	100%	\$45,756	3
Northern Virginia Area	Professional Services	HHS	\$194,000	\$38,800	100%	\$38,800	3
Maryland Fire Equipment Corp	Goods	FRS	\$90,000	\$18,000	100%	\$18,000	3
Securitas Security Services	Non-Professional Services	SHERF	\$410,000	\$82,000	100%	\$82,000	3
Oracle USA, Inc.	Professional Services	OCE	\$18,000,000	\$3,600,000	100%	\$3,600,000	3
Dexter Pritchett	Non-Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Adirondack Tree Experts	Non-Professional Services	DPWT	\$150,000	\$30,000	75%	\$22,500	5
The F.A. Bartlett Tree Expert	Non-Professional Services	DPWT	\$150,000	\$30,000	73%	\$21,975	5
Bultler tree Service, LLC	Non-Professional Services	DPWT	\$150,000	\$30,000	85%	\$25,500	5
Cooperative Personnel Svcs.	Professional Services	OHR	\$27,068	\$5,414	50%	\$2,707	5
C&C Farms Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	80%	\$24,000	5
Pogo Tree Experts	Non-Professional Services	DPWT	\$150,000	\$30,000	90%	\$27,000	5
American Combustion	Non-Professional Services	DGS	\$553,700	\$110,740	45%	\$49,833	5
Proshot Concrete, Inc.	Non-Professional Services	DPWT	\$900,000	\$180,000	90%	\$162,000	5
Atlantic Diagnostics	Professional Services	OHR	\$168,592	\$33,718	85%	\$28,660	5
Mulheron tree Experts, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	45%	\$13,500	5
Greenlink Services, LLC	Non-Professional Services	DPWT	\$150,000	\$30,000	95%	\$28,500	5

Monthly Total

\$25,988,448

\$5,197,690

\$5,063,993

December 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Elswick & Elswick Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Treeman, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
CMA Services, LLC	Professional Services	OHR	\$70,000	\$14,000	100%	\$14,000	3
Shifflet Tree Services	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Atlantic Tactical, Inc.	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Duro Bag Manufacturing	Goods	DLC	\$115,838	\$23,168	100%	\$23,168	3
Hagemeyer, North America	Goods	FRS	\$1,000,000	\$200,000	70%	\$140,000	5
Bob Bell Pontiac Chevrolet	Goods	DGS	\$675,000	\$135,000	100%	\$135,000	3
General Sales Administration	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Sheehy Ford of Richmond	Goods	DGS	\$650,000	\$130,000	100%	\$130,000	3
Enterprise Leasing Company	Goods	DGS	\$396,000	\$79,200	100%	\$79,200	3
Lindsay Ford, LLC	Goods	DGS	\$675,000	\$135,000	100%	\$135,000	3
Criswell Chevrolet, Inc.	Goods	DGS	\$675,000	\$135,000	100%	\$135,000	3
Sheehy Ford of Gaithersburg	Goods	DGS	\$60,000	\$12,000	100%	\$12,000	3
PayFlex Systems USA, Inc.	Non-Professional Services	OHR	\$686,175	\$137,235	100%	\$137,235	3
Municipal Emergency Services	Goods	FRS	\$45,000	\$9,000	100%	\$9,000	3
Stanley Foods, Inc.	Goods	CORR	\$2,100,000	\$420,000	100%	\$420,000	3
Atlantic Tactical, Inc.	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Stop Tech, LTD	Goods	POL	\$81,000	\$16,200	100%	\$16,200	3
Linda J. Juller	Professional Services	HHS	\$51,040	\$10,208	100%	\$10,208	3
Syscon Justice Systems, Inc.	Professional Services	DTS	\$2,300,000	\$460,000	100%	\$460,000	3
Xerox Corporation	Non-Professional Services	LIB	\$84,223	\$16,845	100%	\$16,845	3
Recovery Point Systems, Inc.	Non-Professional Services	DTS	\$265,000	\$53,000	100%	\$53,000	3

December 2008 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Ourisman's Chevrolet	Goods	DGS	\$66,082	\$12,416	100%	\$12,416	3
Community Health Consulting	Professional Services	HHS	\$600,000	\$120,000	100%	\$120,000	3
Community Health Consulting	Professional Services	HHS	\$600,000	\$120,000	100%	\$120,000	3
Excel Tree Expert Company	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
SCS Engineers	Professional Services	DEP	\$173,712	\$34,742	92%	\$31,789	3
ArborCare, Inc.	Non-Professional Services	DPWT	\$150,000	\$30,000	25%	\$7,500	5
Street Traffic Studies, LTD	Professional Services	DPWT	\$966,685	\$193,337	75%	\$145,003	5
First Vehicle Services	Non-Professional Services	DPWT	\$2,844,167	\$568,833	93%	\$527,024	5

Monthly Total

\$16,079,922

\$3,215,184

\$3,039,588

January 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
F&F and A. Jacobs & Sons	Goods	FRS	\$225,000	\$45,000	100%	\$45,000	3
Personalized Classics Inc.	Goods	DGS	\$225,000	\$45,000	100%	\$45,000	3
Seneca Settlements, LLC	Non-Professional Services	POL	\$165,000	\$33,000	100%	\$33,000	3
F&F and A. Jacobs & Sons	Goods	POL	\$72,000	\$14,400	100%	\$14,400	3
Consolidated Waterproofing	Non-Professional Services	DGS	\$143,903	\$28,781	100%	\$28,781	3
Priority Lights	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Triangle Sign & Service, LLC	Non-Professional Services	DPWT	\$302,365	\$60,473	100%	\$60,473	3
Fry Communications, Inc.	Non-Professional Services	REC	\$990,640	\$198,128	100%	\$198,128	3
Patuxent Materials, Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Criswell Chevrolet, Inc.	Goods	DGS	\$277,636	\$55,527	100%	\$55,527	3
Wood Acres Tree Specialist	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Espina Paving Inc.	Non-Professional Services	DPWT	\$664,271	\$132,854	100%	\$132,854	3
Criswell Chevrolet, Inc.	Goods	DGS	\$675,000	\$135,000	100%	\$135,000	3
Sheehy Ford of Gaithersburg	Goods	DGS	\$60,000	\$12,000	100%	\$12,000	3
PayFlex Systems USA, Inc.	Non-Professional Services	OHR	\$686,175	\$137,235	100%	\$137,235	3
Municipal Emergency Services	Goods	FRS	\$45,000	\$9,000	100%	\$9,000	3
Stanley Foods, Inc.	Goods	CORR	\$2,100,000	\$420,000	100%	\$420,000	3
Atlantic Tactical, Inc.	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Stop Tech, LTD	Goods	POL	\$81,000	\$16,200	100%	\$16,200	3
Linda J. Juller	Professional Services	HHS	\$51,040	\$10,208	100%	\$10,208	3
Syscon Justice Systems, Inc.	Professional Services	DTS	\$2,300,000	\$460,000	100%	\$460,000	3
Xerox Corporation	Non-Professional Services	LIB	\$84,223	\$16,845	100%	\$16,845	3
Recovery Point Systems, Inc.	Non-Professional Services	DTS	\$265,000	\$53,000	100%	\$53,000	3

Monthly Total

\$9,738,253

\$1,947,651

\$1,947,651

February 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
S&S Auto Performance, Inc.	Non-Professional Services	DGS	\$51,000	\$10,200	100%	\$10,200	3
The Gun Shop	Goods	POL	\$135,000	\$27,000	100%	\$27,000	3
Stewarts of Change, Inc.	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
Products Company	Goods	FRS	\$62,835	\$12,567	100%	\$12,567	3
Atlantic Diagnostic	Professional Services	POL	\$190,000	\$38,000	90%	\$34,200	5
Waco, Inc.	Non-Professional Services	DGS	\$171,000	\$34,200	100%	\$34,200	3
Midwest Retail Services	Goods	DLC	\$375,000	\$75,000	100%	\$75,000	3
Wallace, Montgomery & Ass.	Professional Services	DPWT	\$503,160	\$100,632	25%	\$25,158	5
Teltronic Inc.	Non-Professional Services	DTS	\$179,000	\$35,800	95%	\$34,010	5
Robel, LLC	Goods	DGS	\$196,887	\$39,377	100%	\$39,377	3
Drinkmore Delivery, Inc.	Goods	FRS	\$166,773	\$33,355	100%	\$33,355	3
AB&B Termite & Pest	Non-Professional Services	DGS	\$200,000	\$40,000	100%	\$40,000	3
Lindsay Ford, LLC	Goods	DGS	\$88,878	\$17,776	100%	\$17,776	3
Rockville Harley-Davidson, Inc	Goods	POL	\$180,000	\$36,000	100%	\$36,000	3
Herson's Honda	Goods	DGS	\$62,400	\$12,480	100%	\$12,480	3
Systems Technology Group	Non-Professional Services	DLC	\$800,000	\$160,000	100%	\$160,000	3
Gulbenkian Swim, Inc.	Goods	REC	\$76,000	\$15,200	100%	\$15,200	3
Kip Killmon's Tysons Ford	Goods	DGS	\$150,108	\$30,022	100%	\$30,022	3

Monthly Total

\$3,688,041

\$737,609

\$656,545

March 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Greenskeeper Environmental	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Wallace, Montgomery & Ass.	Construction Services	DPWT	\$209,118	\$41,824	25%	\$10,456	5
Wallace, Montgomery & Ass.	Construction Services	DPWT	\$209,118	\$41,824	25%	\$10,456	5
Lighting Maintenance, Inc.	Non-Professional Services	DGS	\$3,000,000	\$600,000	75%	\$450,000	5
Lisa Knapp	Professional Services	HHS	\$24,000	\$4,800	100%	\$4,800	3
Greenman-Pedersen, Inc.	Goods	DGS	\$100,598	\$20,120	100%	\$20,120	3
B&D Consulting, Inc.	Professional Services	OIGR	\$57,300	\$11,460	100%	\$11,460	3
Comcast of Potomac, LLC	Non-Professional Services	CORR	\$64,260	\$12,852	100%	\$12,852	3
H&H Grounds Maintenance	Non-Professional Services	DPWT	\$20,000	\$4,000	100%	\$4,000	3
Siemens Healthcare	Goods	HHS	\$1,114,936	\$222,987	100%	\$222,987	3
Siemens Energy & Automation	Professional Services	DPWT	\$667,920	\$133,584	100%	\$133,584	3
Auto Hydraulics, Inc.	Non-Professional Services	DGS	\$220,000	\$44,000	100%	\$44,000	3
Lindsay Ford, LLC	Goods	DGS	\$88,878	\$17,776	100%	\$17,776	3
Siemens Energy & Automation	Professional Services	DPWT	\$449,140	\$89,828	100%	\$89,828	3
Arbor, E&T, LLC	Professional Services	HHS	\$45,000	\$9,000	100%	\$9,000	3
Sanofi Pasteur Inc.	Goods	HHS	\$50,000	\$10,000	100%	\$10,000	3
Whitco Investment Company	Goods	DLC	\$75,000	\$15,000	100%	\$15,000	3
The Care of Trees	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Bond Water Technologies, Inc.	Non-Professional Services	DGS	\$135,882	\$27,176	100%	\$27,176	3
Patrick Musser Tree Services	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Hughes Landscaping	Non-Professional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
WB&A Market Research	Non-Professional Services	DPWT	\$225,000	\$45,000	100%	\$45,000	3
Moxley Welding & Machine	Non-Professional Services	DGS	\$186,000	\$37,200	100%	\$37,200	3
Snap-on Industrial	Goods	DGS	\$80,000	\$16,000	100%	\$16,000	3

Monthly Total

\$7,622,150

\$1,524,431

\$1,311,695

April 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
The Davey Tree Expert Co.	Non-Professional Services	DPWT	\$150,000	\$30,000	95%	\$28,500	5
Ricoh Americas Corporation	Goods	DGS	\$5,000,000	\$1,000,000	99%	\$985,000	5
Hughes Group Architects, Inc.	Professional Services	DGS	\$59,998	\$12,000	13%	\$1,500	5
Extra Clean Inc.	Non-Professional Services	DGS	\$150,000	\$30,000	50%	\$15,000	5
Jarvis and Assoicates	Professional Services	HHS	\$410,045	\$82,009	95%	\$77,909	5
Bob Porter Company, Inc.	Non-Professional Services	DGS	\$1,384,000	\$276,800	75%	\$208,015	5
Conveyor Handling Company	Non-Professional Services	DLC	\$96,750	\$19,350	75%	\$14,512	5
Linda J. Fuller	Professional Services	HHS	\$432,000	\$86,400	100%	\$86,400	3
Translations International, Inc.	Professional Services	HHS	\$300,000	\$60,000	100%	\$60,000	3
Gillig LLC	Goods	DGS	\$18,914,649	\$3,782,930	100%	\$3,782,930	3
Gillig Corporation	Goods	DGS	\$1,200,000	\$240,000	100%	\$240,000	3
GFI Genfare, Incorporated	Goods	DPWT	\$600,000	\$120,000	100%	\$120,000	3
Applied Industrial Technologie	Goods	DGS	\$160,000	\$32,000	100%	\$32,000	3
Abi Jinadu-Mustpha	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Lee Hartman & Sons, Inc.	Goods	DTS	\$97,250	\$19,450	100%	\$19,450	3
MuniCap, Inc.	Professional Services	FIN	\$100,000	\$20,000	100%	\$20,000	3
Parts Authority Southern,LLC	Goods	DGS	\$90,000	\$18,000	100%	\$18,000	3
Snap-on Industrial	Goods	DGS	\$80,000	\$16,000	100%	\$16,000	3
Boland Trane Services, Inc.	Non-Professional Services	DGS	\$75,000	\$15,000	100%	\$15,000	3
Amato Industries, Inc.	Goods	REC	\$354,900	\$70,980	100%	\$70,980	3
Elliot & Frantz, Inc.	Goods	DGS	\$304,449	\$60,890	100%	\$60,890	3
Specialty Rescue, Inc.	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Fire & Rescue Products	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Greenman-Pedersen, Inc.	Professional Services	DPWT	\$183,959	\$36,792	100%	\$36,792	3

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April 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
American Reprographics, Inc.	Non-Professional Services	DGS	\$133,722	\$26,744	100%	\$26,744	3
CH2M Hill	Professional Services	DEP	\$333,206	\$66,641	100%	\$66,641	3
O'Connell & Lawrance, Inc.	Non-Professional Services	DPWT	\$157,660	\$31,532	100%	\$31,532	3
O'Connell & Lawrance, Inc.	Professional Services	DPWT	\$167,089	\$33,418	100%	\$33,418	3
Biohabitats, Inc.	Non-Professional Services	DEP	\$24,233	\$4,847	100%	\$4,847	3
Contech Construction Products	Goods	DPWT	\$434,637	\$86,927	100%	\$86,927	3
Eastern Pool Company, Inc.	Non-Professional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
U.S. Bridge	Goods	DPWT	\$327,336	\$65,467	100%	\$65,467	3

Monthly Total

\$33,380,883

\$6,676,177

\$6,556,454

May 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Maryland Fire Equipment	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Municipal Emergency Services	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Mid-Atlantic Rescue Systems	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Cyclone Powerwash, Inc.	Non-Professional Services	DGS	\$110,000	\$22,000	100%	\$22,000	3
Dragonbridge, Inc.	Professional Services	PIO	\$500	\$100	100%	\$100	3
Contractor Compliance	Professional Services	DGS	\$1,200,000	\$240,000	75%	\$180,000	5
Safeware, Inc.	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
National Safety Supply, Inc.	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Singer Associates Fire	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Affiliated Computer Services	Professional Services	FRS	\$59,820	\$11,964	100%	\$11,964	3
Schmidt Baking Company	Goods	CORR	\$255,000	\$51,000	100%	\$51,000	3
Kennedy Porter & Associates	Professional Services	DPWT	\$197,883	\$39,577	100%	\$39,577	3
Chesapeake Fire & Rescue	Goods	FRS	\$750,000	\$150,000	100%	\$150,000	3
Graybar Electric Company	Goods	FRS	\$55,395	\$11,079	100%	\$11,079	3
John Snow, Inc.	Professional Services	HHS	\$200,000	\$40,000	99%	\$39,400	5
Atlantic Machinery, Inc.	Goods	DGS	\$282,375	\$56,475	100%	\$56,475	3
Dentrust Dental Maryland P.A	Professional Services	CORR	\$570,000	\$114,000	100%	\$114,000	3
William R. Hill and Company	Goods	CORR	\$540,000	\$108,000	100%	\$108,000	3
CBG Communications, Inc.	Professional Services	DTS	\$150,000	\$30,000	50%	\$15,000	5

Monthly Total

\$8,870,973

\$1,774,195

\$1,698,595

June 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Donald B. Rice Tire Company	Goods	DGS	\$360,000	\$72,000	100%	\$72,000	3
Elizabeth Nyang	Professional Services	HHS	\$144,000	\$28,800	100%	\$28,800	3
Apex Companies, LLC	Professional Services	DGS	\$250,000	\$50,000	51%	\$25,675	5
La Voyce B. Reid	Professional Services	HHS	\$150,000	\$30,000	100%	\$30,000	3
Lawmen Supply Company	Goods	POL	\$200,000	\$40,000	100%	\$40,000	3
Holley & Associates, Inc.	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Biohabitats, Inc.	Non-Professional Services	DEP	\$33,800	\$6,760	100%	\$6,760	3
Willis of Maryland, Inc.	Professional Services	FIN	\$270,000	\$54,000	100%	\$54,000	3
The Gun Shop	Goods	POL	\$3,000,000	\$600,000	100%	\$600,000	3
Boundtree Medical LLC	Goods	FRS	\$5,000,000	\$1,000,000	100%	\$1,000,000	3
Edmeades & Stromdahl, LTD	Professional Services	DGS	\$450,776	\$90,155	100%	\$90,155	3
Aram Mokhtari, M.D.	Professional Services	CORR	\$950,000	\$190,000	100%	\$190,000	3
Eastern Pool Company	Goods	DGS	\$300,000	\$60,000	100%	\$60,000	3
SIS USA Inc.	Goods	DGS	\$200,000	\$40,000	25%	\$10,000	5
3rd Tech, Inc.	Goods	FRS	\$51,438	\$10,288	100%	\$10,288	3
Hilti, Inc.	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Management Consulting, Inc.	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Pen-Link, LTD	Non-Professional Services	POL	\$255,000	\$51,000	100%	\$51,000	3
Roger M Stone, M.D. P.A.	Professional Services	FRS	\$500,000	\$100,000	100%	\$100,000	3
Loss Control Innovations	Professional Services	FIN	\$195,000	\$39,000	100%	\$39,000	3
Marsha Kudlick, DDS	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
Emergidata Inc.	Non-Professional Services	FRS	\$2,500,000	\$500,000	20%	\$100,000	5
Translations International, Inc.	Professional Services	HHS	\$380,000	\$76,000	100%	\$76,000	3
Nina Vann Jeanes, M.D.	Professional Services	HHS	\$72,000	\$14,400	100%	\$14,400	3
Work Opportunities	Professional Services	HHS	\$50,000	\$10,000	100%	\$10,000	3

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June 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount MFD Required</u>	<u>Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
GHE, Inc.	Professional Services	DEP	\$90,000	\$18,000	100%	\$18,000	3
Arts & Humanities Council	Non-Professional Services	REC	\$85,000	\$17,000	100%	\$17,000	3
Chesapeake Supply	Goods	DPWT	\$410,592	\$82,118	100%	\$82,118	3
Cardinal Health 110, Inc.	Goods	HHS	\$260,000	\$52,000	100%	\$52,000	3
Henry Schein, Inc.	Goods	HHS	\$84,000	\$16,800	100%	\$16,800	3
Sanofi Pasteur, Inc.	Goods	HHS	\$100,000	\$20,000	100%	\$20,000	3
Elite Bulk Transportation, Inc.	Goods	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Wagtech Sound Corporation	Goods	RSC	\$75,000	\$15,000	100%	\$15,000	3
CTS Language Link	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
Snap-on Industrial	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Suburban Ace Commerical	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Vu A Tran	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3
UCP on the Potomac	Professional Services	REC	\$139,980	\$27,996	100%	\$27,996	3
Francis O. Day Company	Goods	DPWT	\$730,580	\$146,116	36%	\$53,332	5
Capital Rentals, Inc.	Goods	FRS	\$300,000	\$60,000	100%	\$60,000	3
Lexis-Nexis	Professional Services	CAO	\$49,296	\$9,859	100%	\$9,859	3
Technical Video Systems, Inc.	Goods	DTS	\$192,520	\$38,504	100%	\$38,504	3
Professional Management	Professional Services	OHR	\$360,000	\$72,000	40%	\$28,800	5
Svec Conway Printing	Non-Professional Services	RSC	\$180,000	\$36,000	100%	\$36,000	3
Fitness Resource, Inc.	Goods	FRS	\$240,000	\$48,000	100%	\$48,000	3
Event Tech	Non-Professional Services	RSC	\$75,000	\$15,000	100%	\$15,000	3
Coplogic, Inc.	Goods	POL	\$66,000	\$13,200	100%	\$13,200	3
Cheryl Banks	Professional Services	HHS	\$18,480	\$3,696	100%	\$3,696	3
Company B Productions	Professional Services	DTS	\$35,000	\$7,000	100%	\$7,000	3
Duro Bag Manufacturing	Goods	DLC	\$44,162	\$8,832	100%	\$8,832	3

June 2009 MFD Waivers For Profit - Full and Partial

<u>Contractor/Vendor</u>	<u>Category</u>	<u>Dept.</u>	<u>Contract Value</u>	<u>Amount Required</u>	<u>MFD Percent Waived</u>	<u>Amount Waived</u>	<u>Waiver Reason</u>
Biohabitats, Inc.	Professional Services	DEP	\$449,697	\$89,939	100%	\$89,939	3
Science Applications	Professional Services	DEP	\$195,000	\$39,000	100%	\$39,000	3
GBH International, Inc.	Goods	FRS	\$166,450	\$33,290	100%	\$33,290	3
CheckAgain	Goods	FIN	\$245,000	\$49,000	100%	\$49,000	3
Teltronic, Inc.	Non-Professional Services	DTS	\$900,000	\$180,000	95%	\$171,000	5
Shady grove Radiological	Professional Services	HHS	\$173,200	\$34,640	100%	\$34,640	3
Oliver L. Kreitmann	Professional Services	HHS	\$69,000	\$13,800	100%	\$13,800	3
Parrot Materials Company	Goods	DPWT	\$2,804,250	\$560,850	100%	\$560,850	3
Jane E. Sachs, PhD	Professional Services	HHS	\$17,000	\$3,400	100%	\$3,400	3
Richard F. Kline, Inc.	Goods	DPWT	\$7,570,180	\$1,514,036	100%	\$1,514,036	3
Benjamin Foods	Goods	CORR	\$60,000	\$12,000	100%	\$12,000	3
Harvey-Cleary Builders	Construction	DGS	\$7,299,100	\$1,459,820	49%	\$721,151	5
First Choice Armor & Equip.	Goods	CORR	\$55,000	\$11,000	100%	\$11,000	3
Deery American Corporation	Goods	DPWT	\$371,520	\$74,304	100%	\$74,304	3
Amato Industries, Inc.	Goods	REC	\$167,866	\$33,573	100%	\$33,573	3
Mabey Bridge and Shore	Construction	DPWT	\$88,000	\$17,600	100%	\$17,600	3
Professional Products, Inc.	Goods	DTS	\$118,000	\$23,600	100%	\$23,600	3
Facility Dynamic Engineering	Professional Services	DGS	\$157,490	\$31,498	100%	\$31,498	3
Willard Packaging Company	Goods	DGS	\$108,039	\$21,608	100%	\$21,608	3
Lindsay Ford, LLC	Goods	DGS	\$126,974	\$25,395	100%	\$25,395	3
Electric Advantage, Inc.	Non-Professional Services	DGS	\$2,000,000	\$400,000	75%	\$300,000	5

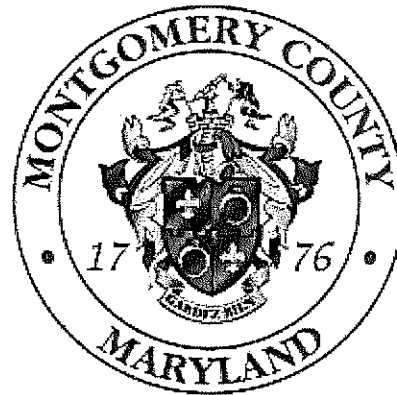
Monthly Total

\$43,709,390

\$8,741,877

\$7,303,899

**OFFICE OF BUSINESS RELATIONS
AND COMPLIANCE**



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